

New CEO at UNIQUARE

Dietmar Schwarzenbacher, founder and CEO of UNIQUARE Software Development GmbH, will resign the operational management of the company by the end of the year. Erhard Juritsch takes over the management of the company from January 1st, 2013.

As Chief Executive Officer of UNIQUARE, Erhard Juritsch will assume the overall strategic and operational management of the company, particularly the areas of finance, marketing and sales. Vera Led, who has been a member of the management board since the end of 2004, will retain her responsibility for the technical development and projects as CTO.

Dietmar Schwarzenbacher remains Managing Director representing the shareholder companies. After more than two decades of operational management he will intensively focus on the management of cooperation arrangements. *"In Erhard Juritsch we have gained an experienced strategist for this key position, who brings with him the industrial know-how and lateral thinking,"* Dietmar Schwarzenbacher is glad about the choice of his operational successor.

"I had a fantastic time at the KWF, but ultimately, the decision to enter UNIQUARE as CEO has been fairly easy. UNIQUARE is the largest software company in Carinthia, with its history, its positioning and its potential it provides a solid foundation for further development.", said Erhard Juritsch pleased with his new challenge.

Erhard Juritsch (55), PhD., started his career at the association Joanneum Research Ltd. in Graz. He already worked for UNIQUARE (back then known as GENESIS) from 1990 to 1993 as controller and subsequently as CEO, with responsibility for finance. Currently, Erhard Juritsch is the CEO of Lakeside Science & Technology Park Ltd. and a director of the KWF Carinthian Economic Promotion Fund. In addition, he teaches as university professor of enterprise and regional development at the Karl-Franzens University Graz.

"Corporate development for me is one of the most attractive topics in the business world, which accompanied me on several levels through my entire professional life. Strategy development and the clear positioning of UNIQUARE in the current business phase is doubtless a very attractive challenge and new experience for me," explains Erhard Juritsch and adds: *"UNIQUARE is indeed the largest software company in Carinthia, but in the global or European context UNIQUARE is a small company that needs to face the issue of growth through cooperation."*

UNIQUARE Software Development GmbH is an established market leader and provider of process-oriented front end standard software solutions for the financial industry. About 1,500 financial institutions and more than 200,000 users on three continents work with UNIQUARE's software solutions. The company, headquartered in Krumpendorf/Austria, has been exclusively focussing on the financial industry since its foundation in 1988 and has an extensive know-how concerning the development of innovative and successful solutions.



Facts and figures:

- Established 1988
- Type of company: GmbH (Ltd) - 100% privately owned
- Head office: Austria – Krumpendorf am Wörthersee
- Subsidiaries and cooperation: Germany, Gulf Region, Ukraine, Malaysia
- Number of employees: ~ 150
- Business areas and services: Standard solutions for the finance industry, customisation and implementation, individual software development, consulting
- Standard products: UNiQUARE Business Management Suite containing components for customer management, acquisition and marketing, advisory service, loan processing and fulfilment, transaction handling
- Export ratio: 95%

References:

Over 1,500 financial institutions with more than 200,000 workstations installed in Europe, Asia, Middle East and Africa rely on UNiQUARE. Among these references are: UniCredit, Raiffeisen Bank International (RBI), Hypo Group Alpe Adria, DZ Privatbank, Standard Bank (South Africa), Fiducia IT (Computer Center of Volks- and Raiffeisenbanken Germany), Sparkasse Hannover, Degussa Bank, ARZ (Computer Center Austria), Swisscom IT Services (Computer Center Switzerland), Finnova, Bank Coop, DNB, LGT Bank, Qatar National Bank, Public Bank Malaysia and other large banks, which cannot be publicly quoted, because of internal trade mark law regulations.

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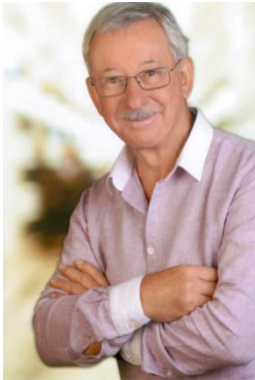
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UNiQUARE_DI_Vera_Led

DI Vera Led
Member of the Management Board (CTO)

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UNiQUARE_Dietmar_Schwarzenbacher

Ing. Dietmar Schwarzenbacher
Member of the Management Board (CEO)

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